

Product Price List Schedule

Effective January 1, 2009



Overview

PowerNet OpenAir Product Family

OpenAir Linux: A fully integrated Linux platform that supports up to 300 wireless terminals in high performance environments. This is the ideal solution for large-scale, mission-critical operations.

OpenAir Windows: A software-only solution for customer-supplied Windows NT/2000 platforms. Provides the same terminal emulation features and functionality as the *OpenAir Linux Server*, as well as support for *DataLinc* products.

OpenAir 400: A version of OpenAir Windows that loads directly on a customer's integrated XSeries server AS400 host. This new offering is ideal for AS400 installations, and all the features of other OpenAir products are supported.

OpenAir Virtual: A version of OpenAir Windows that includes professional services to install, configure, and certify OpenAir on VMware or Sun's VirtualBox.

Secure Proxy Server: A Linux server platform that maintains host sessions and manages interrupted wireless connections. It can also provide Secure Shell sessions for terminals without that capability.

Twin Client: The complete software package for wireless terminals. It allows for both direct Telnet emulations ("thick client") and the optimized "thin" client access through *OpenAir Servers*. It also provides browser-based terminals access to legacy applications, and text-based terminals access to browser applications.

Generic Windows/Windows CE Client: Connect's award winning Twin Client terminal emulation software can now be run on generic Windows CE devices (such as the iPaq) as well as on the PC. This client has all the features of Twin Client except for scanning.

Twin Client Mobile Device Manager (MDM) Option: An add-on package for Twin Client that provides for over-the-air downloading of software and files to the terminal, **PLUS** *Screen Watcher*, *Terminal Messenger*, and *RF Monitor*. *Screen Watcher* lets you see exactly what the terminal operator is seeing in real time. *Terminal Messenger* is a handy way to send messages to wireless terminals, and *RF Monitor* is a powerful tool for debugging networks and applications.

Twin Client Formatter: An add-on package for Twin Client that provides screen formatting. *Formatter* is a powerful solution for reformatting application screens to suit terminal operator needs.

PowerNet DataLinc Product Family

PowerNet AirLinc: Provides an easy-to-use SQL scripting tool for developing wireless applications and interfaces to ODBC-compliant databases.

PowerNet OpenAir Product Family

Make the universal connection with the Industry's most widely used terminal client, PowerNet **Twin Client**. It provides both Direct Telnet terminal emulation *and* "thin" mode emulation when a PowerNet **OpenAir** server is placed on the network.

Standard features include portable printing support, keyboard mapping, scan editing, scanner decoder control, session scripting, and more.

Twin Client License and Add-ons

CNT7010-0010	Twin Client license	\$165
CNT7010-0011	Twin Client MDM Add-on	\$ 50
CNT7010-0012	Twin Client Formatter Add-on	\$ 50

Note: The Twin Client license authorizes all legacy emulations (VT/HP, 3270, and 5250) for use with *OpenAir Servers*, and for direct Telnet connections. It also authorizes text-based terminals for browser-based applications, and browser-based terminals for legacy applications.

Twin Client License in Conjunction with Servers

CNT7010-0050	Twin Client server license	\$165
CNT7010-0051	Twin Client server MDM Add-on	\$ 50
CNT7010-0052	Twin Client server Formatter Add-on	\$ 50

For instructions on obtaining the machine ID that must accompany your order, go to www.connectrf.com and click on Partner Services. Under R7 Product Documentation, view the PowerNet Twin Client manual's Authorizing PowerNet section.

Generic Windows/Windows CE Client

CNT6020-0010	Generic Windows Client	\$165
CNT6020-0011	MDM Option	\$ 50
CNT6020-0012	Formatter Option	\$ 50
CNT6030-0010	Generic CE Client	\$165
CNT6030-0011	MDM Option	\$ 50
CNT6030-0012	Formatter Option	\$ 50

If your wireless network ever requires a server for network security, traffic optimization, or centralized management, you can seamlessly add the advantages of an *OpenAir* server – [without changing the Twin Client software](#) on the terminals.

OpenAir Servers

CNT7010-0020	OpenAir 1802	\$6,000
CNT7010-0021	OpenAir 1802/S1 (plus Spectrum One serial)	\$7,500
CNT7010-0060	OpenAir SOX Proxy	\$6,000

See **PowerNet Support & Training Products** for server support programs

Each server supports IEEE 802.11, and up to 32 Spectrum One LANs connected by TCP/IP. The 1802/S1 model additionally includes a serial adapter and software that supports up to eight serial Spectrum One LANs. For maximum uptime and serviceability, each server is supplied with dual hard drives and automatic backup. For [failsafe operation](#), simply order an additional 1802 server and set the *Twin Clients* for both.

Server Upgrade pricing is found in our On-Line Services Catalog at http://207.241.78.223/isoxpert/Coupons.nsf/WEB_VIEW?OpenForm. Click on OpenAir Upgrades.

Servers do not include remote set-up assistance unless an OpenAir Quick Start -Remote is ordered.

OpenAir Windows

CNT7010-0022 Windows® Server \$1,995

The Windows® Server operates on Windows® NT Workstation, Server v4.0, Microsoft Windows® 2000, and Microsoft XP® and includes the following features:

- Telnet VT100/220/HP, Telnet 5250 (TN5250), Telnet 3270 (TN3270)
- Gives browser-based terminals access to legacy applications
- A stdin/stdout I/O interface
- Win32 dll (dynamic linked library)
- Active X Control

OpenAir 400

CNT 7010-0422 OpenAir 400 \$1,995

This product requires Twin Client.

Hardware Requirements:

- Models 170-180x
- Minimum 384 MB Ram
- 40 MB DASD
- 2838 Ethernet Port or 2742 Token-Ring Port
- 4810 PCI INTEG Xseries Server (cost \$1,900)
- Note: Most AS-400's are configured with this option

Software Requirements:

- OS/400 V4R5, V5r1 or V5R2 with the latest cumulative PTF fix package applied
- 5722WSV Integration for Windows Server

Network Requirements:

- Wireless Access Point system
- TCP/IP access to the AS400

OpenAir Virtual

CNT 7010-0822 OpenAir Virtual \$4,995

Installation, configuration, certification, and licensing of an OpenAir Windows server on a VMware or Sun VirtualBox server.

Secure Proxy Server

CNT 7010-3000 Secure Proxy Server \$2,495

Provides automatic restoration of temporarily interrupted wireless sessions. Also provides Secure Shell (SSH) telnet session capability. Each server is capable of supporting hundreds of terminal sessions, subject to local performance requirements. Multiple servers may be added to provide failsafe operation and load balancing.

PowerNet DataLinc Product Family

The PowerNet DataLinc family provides the tools necessary to easily and quickly create wireless applications that support all of the major Auto ID terminals.

AirLinc Options (includes OpenAir Windows Server)

CNT5000-4100	AirLinc Application Generator	\$3,795
CNT5000-4101	AirLinc Run Time	\$1,995
CNT5000-4150	AirLinc DDV (Distributed Development Version)	\$5,250

Note: Each terminal supported by AirLinc requires a Twin Client License (see PowerNet OpenAir Products).

PowerNet Support Products & Training

Advanced Exchange Repairs

CNT7011-0080 Connect OpenAir LINUX 1802 \$3,495
Advanced Exchange OpenAir LINUX repair (W/O Symbol S1 support)

CNT7011-0081 Connect OpenAir LINUX 1802/S1 \$4,495
Advanced Exchange OpenAir LINUX repair (W/Symbol S1 support)

[Note: Please check the online service catalog for complete details and restrictions to this program.](#)

PowerNet Assist, 1 to 4 Year Programs

Monday-Friday, 9-5 telephone technical support

<i>Prefix</i>	<i>Model</i>	<i>1 Year (-1)</i>	<i>2 Year (-2)</i>	<i>3 Year (-3)</i>	<i>4 Year (-4)</i>
CNT7010-100-	1802&Windows Server	\$ 900	\$ 1,500	\$ 2,100	\$ 2,400
CNT7010-101-	1802-S1	\$ 1,200	\$ 1,900	\$ 2,700	\$ 3,000
CNT7010-102-	1000 Single	\$ 800	\$ 1,200	\$ 1,700	\$ 1,900
CNT7010-103-	2002 Single	\$ 900	\$ 1,600	\$ 2,200	\$ 2,500
CNT7010-104-	2502 Single	\$ 1,200	\$ 1,900	\$ 2,700	\$ 3,000
CNT7010-105-	1000 Dual	\$ 1,400	\$ 2,400	\$ 3,300	\$ 3,800
CNT7010-106-	2002 Dual	\$ 1,700	\$ 2,900	\$ 4,000	\$ 4,600
CNT7010-107-	2502 Dual	\$ 2,400	\$ 4,000	\$ 5,600	\$ 6,400
CNT7010-108-	AirLinc Development	\$ 1,000	\$ 1,700	\$ 2,200	\$ 2,600
CNT7010-109-	Twin Client Direct*	\$ 50	\$ 85	\$ 115	\$ 150
CNT7010-1010-	Secure Proxy Server	\$ 375	\$ 700	\$ 1025	\$ 1200

* Min qty for Twin Client Direct is 5

PowerNet Spare, 1 to 4 Year Programs*

Turnkey replacement, pre-configured and on-site the next business day.

<i>Prefix</i>	<i>Model</i>	<i>1 Year (-1)</i>	<i>2 Year (-2)</i>	<i>3 Year (-3)</i>	<i>4 Year (-4)</i>
CNT7010-110-	1802	\$ 1,200	\$ 2,100	\$ 3,000	\$ 3,600
CNT7010-111-	1802-S1	\$ 1,500	\$ 2,200	\$ 3,800	\$ 4,500
CNT7010-112-	1000 Single	\$ 1,000	\$ 1,700	\$ 2,400	\$ 2,900
CNT7010-113-	2002 Single	\$ 1,300	\$ 2,200	\$ 3,200	\$ 3,800
CNT7010-114-	2502 Single	\$ 1,500	\$ 2,600	\$ 3,800	\$ 4,500
CNT7010-115-	1000 Dual	\$ 1,900	\$ 3,300	\$ 4,800	\$ 5,700
CNT7010-116-	2002 Dual	\$ 2,300	\$ 4,000	\$ 5,700	\$ 6,800
CNT7010-117-	2502 Dual	\$ 3,200	\$ 5,600	\$ 8,000	\$ 9,600
CNT7010-118-	Secure Proxy Server	\$ 499	\$ 950	\$ 1,397	\$ 1,850

* If the system is not under warranty, please contact us for pricing.

BlanketCare Program

		<i>1 year (-1)</i>	<i>2 year (-2)</i>	<i>3 year (-3)</i>	<i>4 year (-4)</i>
CNT7010-1301-	1802	\$2,000	\$3,500	\$5,000	\$5,900
CNT7010-1311-	1802-S1	\$2,600	\$4,000	\$6,400	\$7,400
CNT7010-1321-	1000 Single	\$1,700	\$2,800	\$4,000	\$4,700
CNT7010-1331-	2002 Single	\$2,100	\$3,700	\$5,300	\$6,200
CNT7010-1341-	2502 Single	\$2,600	\$4,400	\$6,400	\$7,400
CNT7010-1351-	1000 Dual	\$3,200	\$5,600	\$8,000	\$9,400
CNT7010-1361-	2002 Dual	\$3,900	\$6,900	\$10,600	\$12,400
CNT7010-1371-	2502 Dual	\$4,500	\$9,500	\$13,500	\$14,800

* Monday-Friday, 9-5 telephone technical support

* Quality certified support services

* One call, total support

- * One stop multi-vendor support. We understand each supported manufacturer.
- * 2-hour phone response
- * Assistance with hardware problem identification
- * Personalized online web support account
- * Upgrade assurance, as new releases are available
- * Instant escalation to engineering if required
- * Protected, off-site archive of critical system setup and program objects
- * Special discounts on CWNE (Connect Wireless Network Engineer) training
- * Only certified resources will deliver support services.
- * Turnkey replacement, pre-configured and on-site the next business day
- * Free expansion unit for each 3+year agreement

The BlanketCare program will supply fast replacement hardware repair service to its customers. This program provides a ready to ship spare service for customers. For service, all calls/cases received before 3:00 P.M. Central Time Monday through Friday will be shipped overnight. Calls/cases received after 3:00 P.M. Central Time Monday through Friday will be shipped the next business day. The system being shipped will be fully configured with the customer's last archived system backup. The replacement system will be installed and tested with remote help from the PowerNet support center. The replacement system will become the new production system for the customer. The replaced system must be returned to Connect for repair. This repaired system replaces the BlanketCare unit shipped to customer and is used for future replacements if needed.

A current configuration backup must be archived by Connect for this program to function properly. The customer must allow Connect to gain access to the production system via the internal modem in the NCU to upload the current configuration. The phone line then can be detached to assure customer security.

For each 3+ year agreement purchased the customer is eligible for one free 1802, which is up to a \$7500 savings. The 1802 must be used to expand your network. Clients for the server must be purchased at the same time the free system is requested. A dual system 3+ year BlanketCare agreement will be allowed 2 free 1802 units, one as production and the other as backup.

PowerNet Support Packs

Hourly telephone support available Monday-Friday, 9-5

CNT6000-1101	10 Hours	\$ 2,000
CNT6000-1102	20 Hours	\$ 3,500
CNT6000-1103	50 Hours	\$ 7,500
CNT6000-1104	100 Hours	\$10,000

PowerNet Quick Start

A-Z Installation and Setup for OpenAir products

CNT7010-1201	OpenAir - Remote	\$ 2,495
CNT7010-1202	OpenAir - On-site	\$ 7,500 plus T&E
CNT7010-1203	Twin Client - Remote	\$ 495
CNT7010-1204	Terminal Loading	\$ 25 + shipping
CNT7010-1205	Twin Client Upgrade	\$ 50
CNT7010-1300	Competitive Client Trade In	\$80

Demonstration & Support Equipment

CNT7010-1210	Universal Training/Demo/Diagnostic Kit	\$3,500
CNT7010-1211	Demo Rental Per Month	\$1,200
CNT7010-1212	Demo Rental Per Week	\$ 450

PowerNet Training

CNT7010-2001	Custom On-Site Training	\$1,250 per day plus T&E
CNT7010-2002	Scheduled In-house, 4 day	\$ 795